## STATE OF ILLINOIS SECRETARY OF STATE SECURITIES DEPARTMENT

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IN THE MATTER OF: MICHAEL W. BRIN	NON)	FILE NO.	0700275
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## **CONSENT ORDER OF WITHDRAWAL**

TO THE RESPONDENT: Michael W. Brinton

(CRD#: 1565431)

1915 Brentwood Terrace Nashville, Tennessee 37211

C/o Stifel, Nicolaus & Company, Incorporated

501 North Broadway

Saint Louis, Missouri 63102

C/o Dennis J. Concilla Attorney At Law Carlile, Patchen & Murphy LLP.

366 East Broad Street Columbus, Ohio 43215

WHEREAS, Respondent on the 27<sup>th</sup> day of March 2008 executed a certain Stipulation to Enter Consent Order of Withdrawal (the "Stipulation"), which hereby is in corporated by reference herein.

WHEREAS, by means of the Stipulation, Respondent has admitted to the jurisdiction of the Secretary of State and service of the Notice of Hearing of the Secretary of State, Securities Department dated September 12, 2007 in this proceeding (the "Notice") and Respondent has consented to the entry of this Consent Order of Withdrawal ("Consent Order").

WHEREAS, by means of the Stipulation, the Respondent acknowledged, without admitting or denying the truth thereof, that the following allegations contained in the Notice of Hearing shall be adopted as the Secretary of State's Findings of Fact:

1. That at all relevant times, the Respondent was registered with the Secretary of State as a salesperson in the State of Illinois pursuant to Section 8 of the Act.

- 2. That on April 26, 2007 an Exchange Hearing Panel of the New York Stock Exchange Inc. (NYSE) accepted a Stipulation of Facts and Consent to Penalty entered into between the Exchange's Division of Enforcement and the Respondent (Decision) in File No. 07-60 which imposed the following sanctions:
  - a. censure;
  - b. \$10,000 fine; and
  - c. three-month suspension from membership, allied membership, approved person status, and from employment or association in any capacity with any member or member organization.
- 3. That the Decision listed the following background information:
  - a. The Respondent was born in 1962. In 1986, he started his career in the securities industry at Firm A where he was hired as a registered representative. In 1988, he left and was hired at Firm B as a registered representative.
  - b. While the Respondent was employed at Firm B, he formed partnership with another registered representative at Firm B ("BRR").
  - c. In or about November 1998, the Respondent and BRR left Firm B and joined UBS Financial Services Inc. as RRs. At UBS, he continued his partnership with BRR and they developed a feebased business servicing sophisticated, high net worth investors.
  - d. On September 23, 2005, UBS filed a Uniform Termination Notice for Securities Industry Registration ("Form U-5") reporting that on August 31, 2005, it terminated the Respondent and BRR's employment because Respondent and BRR had received compensation from a third-party hedge fund without the Firm's prior written approval.
  - e. The Respondent is currently employed at member Firm C as a registered representative.

- f. By letter dated November 14, 2005, which the Respondent received, Enforcement notified him of its investigation into, among other things, the possibility that he engaged in outside business activities without the prior written approval of his member firm employer.
- 4. That the Decision found:

#### **Summary of Violative Conduct**

a. The Respondent and BRR engaged in unapproved outside business activities when they facilitated the purchase of investments away from the Firm by soliciting UBS customers to invest in certain hedge funds managed by ABC, that were not approved by UBS. The Respondent and BRR each received approximately \$66,485 in compensation from ABC after certain UBS customers invested in the ABC hedge funds. Respondent and BRR also made misstatements on their respective Annual Employee Certifications of Compliance relating to their outside business activities and the compensation they received from ABC. The Respondent and BRR also made misstatements to their branch office manager regarding their outside business activities with ABC.

### **Unapproved Outside Business Activity**

- b. NYSE Rule 346(b) states that "without making a written request and receiving the prior written consent of his member organization employer no employee of a member organization shall at any time be engaged in any other business; or be employed by any other person; or serve as an officer, director or employee of another business organization."
- c. The Respondent violated NYSE Rule 346(b) by engaging in an outside business activity with ABC, without prior written approval of his member firm employer. Further, the Respondent violated NYSE Rule 476(a)(6) by engaging in conduct inconsistent with just and equitable principals of trade when he facilitated the purchase of investments away from the Firm by UBS customers.
- d. In or about July 2001, the Respondent and BRR arranged for JO, a marketing consultant and subsequently a principal in ABC to meet with certain UBS customers concerning investments in hedge funds. UBS was unaware that the Respondent and BRR had arranged for JO to meet with UBS customers.

- e. Following this meeting, the Respondent and BRR solicited the UBS customers who met with JO, to invest in ABC hedge funds. A total of six UBS customers, invested a total of approximately \$9 million in the ABC hedge funds with funds transferred from their UBS accounts.
- f. These UBS customers did not have a prior relationship with ABC nor did they express interest in investing in ABC prior to being solicited by the Respondent and BRR.
- g. As a result of the customers' investments in ABC hedge funds, the Respondent received approximately \$18,965 in 2002 and approximately \$47,520 in 2003, in compensation from ABC. This compensation represented the Respondent's share of the commissions from the investments made by the UBS customers.
- h. The Respondent reported the \$18,965 and \$47,520 that he received from ABC on his 2002 and 2003 Federal Tax Returns and indicated that the funds were income from his "Consulting" business.
- i. The Respondent did not have the Firm's approval to solicit UBS customers to invest in ABC hedge funds nor did he have the Firm's approval to engage in an outside business and/or receive compensation from ABC.

### Misstatements to the Firm

- j. The Respondent violated NYSE Rule 476(a)(6) by engaging in conduct inconsistent with just and equitable principles of trade when he made material misstatements on his Annual Employee Certifications of Compliance ("Compliance Certification") and to his branch office manager.
- k. During the period of the Respondent's employment with the Firm, he electronically completed Compliance Certifications for the years 2002 and 2003.
- I. The Firm's 2002 and 2003 Compliance Certifications contained a section which, required employees to attest that they ".did not engage in any outside business; solicit any non-UBS sponsored product or investment" and "work for or receive compensation from, another business entity or person".

- m. On January 15, 2003, the Respondent made misstatements to the Firm by submitting an electronic Compliance Certification to the Firm certifying that did not engage in an outside business; or solicit any non-UBS product or investment; and that he did not receive compensation from another business entity during the previous year, which was untrue.
- n. On January 23, 2004, Brinton made additional misstatements to the Firm by submitting an electronic Compliance Certification to the Firm certifying that he did not engage in an outside business; or solicit any non-UBS product or investment; and that he did not receive compensation from another business entity during the previous year, which again was untrue.
- o. Further, the Respondent made misstatements to his branch office manager when he stated that he was not soliciting certain UBS customers to invest in hedge funds managed by ABC.
- p. By virtue of the foregoing, the Respondent:
  - i. Violated NYSE Rule 346(b) by engaging in an outside business activity and/or receiving compensation for such activities without the prior written consent of his member firm employer.
  - ii. Violated NYSE Rule 476(a)(6) by engaging in conduct inconsistent with just and equitable principles of trade in that he:
    - (aa) Facilitated the purchase of investments away from the Firm by UBS customers without the approval of his member firm employer;
    - (bb) made material misstatements to his member firm employer on his annual compliance certifications; and
    - (cc) made material misstatements to his branch office manager regarding his outside business activity.

- 5. That Section 8.E(1)(j) of the Act provides, inter alia, that the registration of a salesperson may be revoked if the Secretary of State finds that such salesperson has been suspended by any self-regulatory organization registered under the Federal 1934 Act or the Federal 1974 Act arising from any fraudulent or deceptive act or a practice in violation of any rule, regulation or standard duly promulgated by the self-regulatory organization.
- 6. That the NYSE is a self-regulatory organization as specified in Section 8.E(1)(j) of the Act.

WHEREAS, by means of the Stipulation Respondent has acknowledged, without admitting or denying the averments, that the following shall be adopted as the Secretary of State's Conclusion of Law:

That by virtue of the foregoing, the Respondent's registration as a salesperson in the State of Illinois is subject to revocation pursuant to Section 8.E(1)(j) of the Act.

WHEREAS, by means of the Stipulation Respondent has acknowledged and agreed that he shall cause to have his registration as a salesperson in the State of Illinois withdrawn within three (3) days from the entry of this Consent Order and will not reapply for registration for a period of two (2) years from the entry of this Consent Order.

WHEREAS, by means of the Stipulation Respondent has acknowledged and agreed that he shall be levied costs incurred during the investigation of this matter in the amount of One Thousand Five Hundred dollars (\$1,500.00). Said amount is to be paid by certified or cashier's check, made payable to the Office of the Secretary of State, Securities Audit and Enforcement Fund.

WHEREAS, by means of the Stipulation Respondent has acknowledged and agreed that he has submitted with the Stipulation a certified or cashier's check in the amount of One Thousand Five Hundred dollars (\$1,500.00) to cover costs incurred during the investigation of this matter. Said check has been made payable to the Office of the Secretary of State, Securities Audit and Enforcement Fund.

WHEREAS, the Secretary of State, by and through his duly authorized representative, has determined that the matter related to the aforesaid formal hearing may be dismissed without further proceedings.

# NOW THEREFORE IT SHALL BE AND IS HEREBY ORDERED THAT:

- 1. The Respondent shall cause to have his registration as a salesperson in the State of Illinois withdrawn within three (3) days from the entry of this Consent Order and will not re-apply for registration for a period of two (2) years from the entry of this Consent Order.
- 2. The Respondent is levied costs of investigation in this matter in the amount of One Thousand Five Hundred dollars (\$1,500.00), payable to the Office of the Secretary of State, Securities Audit and Enforcement Fund, and on April 2, 2008 has submitted One Thousand Five Hundred dollars (\$1,500.00) in payment thereof.
- 3. The formal hearing scheduled on this matter is hereby dismissed without further proceedings.

ENTERED This 7th day of April 2008.

Sesse White Secretary of State
State of Illinois